

MARCH 2025

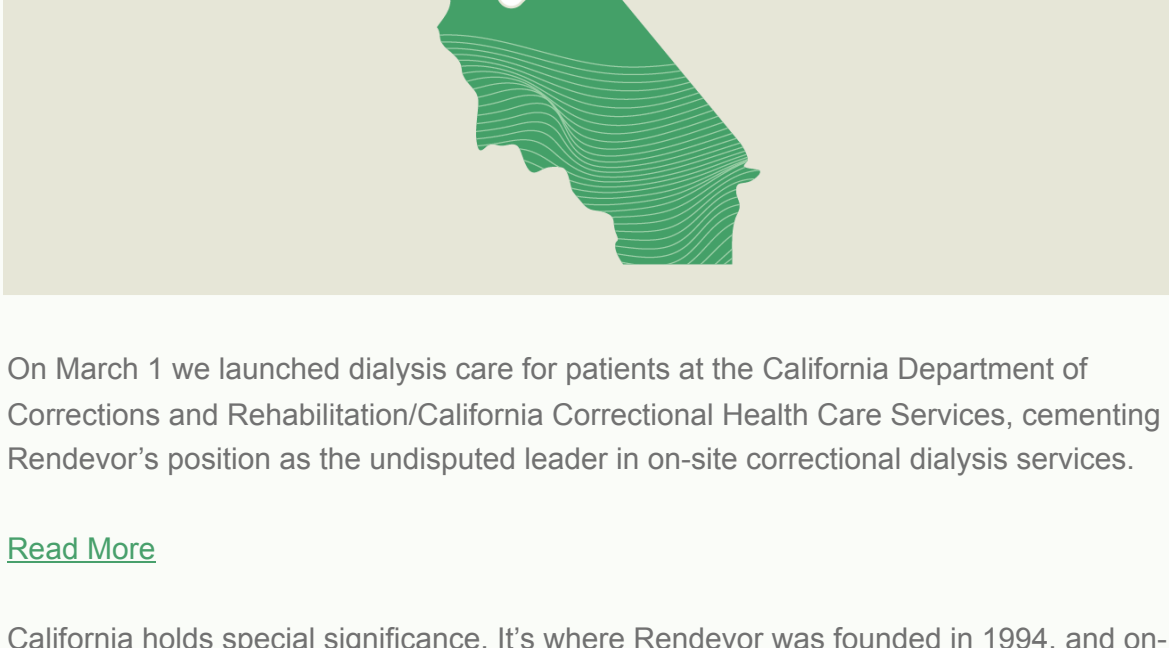
New Contract Marks a Great Start to 2025

2025 is already shaping up to be a banner year with a major state corrections contract awarded, a key executive promotion, and the first post-acute treatments of our DFW residents.

Our March issue kicks off World Kidney Month and allows us to share the promotion of Shaun Miller to COO, the selection of Rendevor by California DOCR for on-site dialysis, and shines a light on our VP of Finance and Accounting. It's an exciting time at Rendevor, and we can't wait to take you through the latest milestones!

RENDEVOR IN THE NEWS

Celebrating a Major Win in California



On March 1 we launched dialysis care for patients at the California Department of Corrections and Rehabilitation/California Correctional Health Care Services, cementing Rendevor's position as the undisputed leader in on-site correctional dialysis services.

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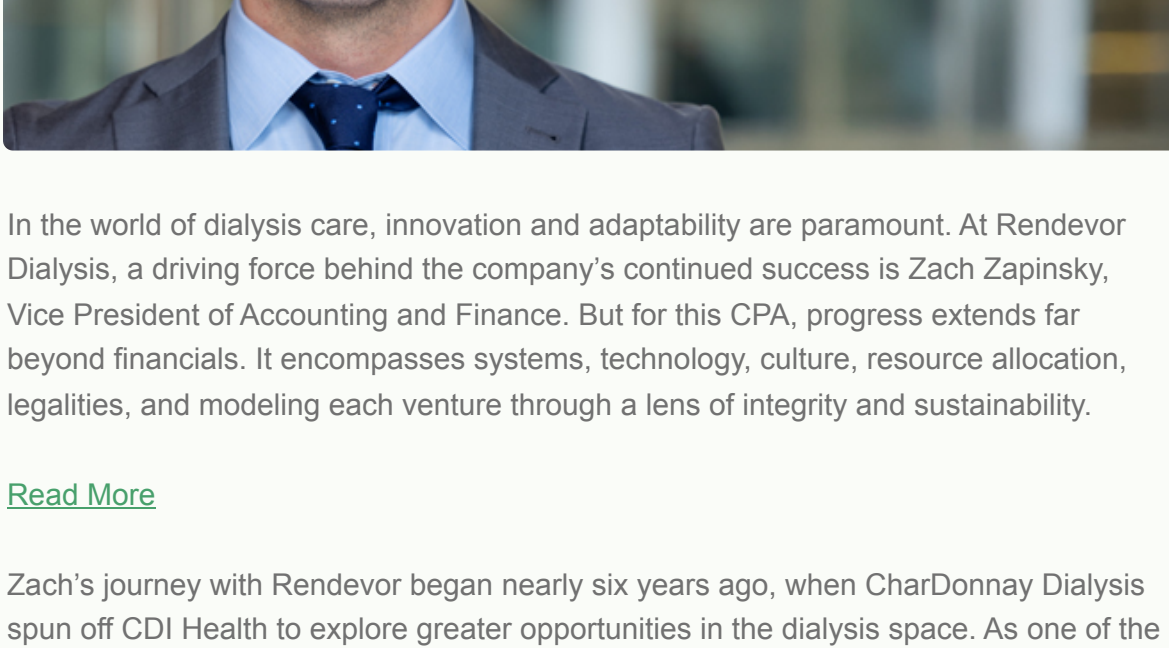
California holds special significance. It's where Rendevor was founded in 1994, and on-site dialysis was pioneered. Today, our family-owned-and-operated business provides essential dialysis services to incarcerated individuals across 26 states.

In keeping with our core values, Tend to Others First, 18 Rendevor teammates traveled to California in February to welcome the 52 new employees instrumental in implementing new units including San Quentin, CHCF Stockton, Richard J. Donovan Correctional Facility in San Diego, and Wasco State Prison. Regional directors, RNs, CCHTs, and members of the Human Resources, Clinical Quality, and Biomedical departments, along with our Chief Operating Officer, ensured onboarding and clinical operations were ready to roll!

"This is a defining moment for Rendevor," said Jason Combs, CEO of Rendevor Dialysis. "I am incredibly proud of our team for their outstanding work in securing this significant contract with the California Department of Corrections and Rehabilitation. Winning this contract is a strong validation of our industry-leading position. Our proven track record and commitment to excellence were critical factors that set us apart during the rigorous proposal process. Beyond the growth this brings, I'm personally excited to return to California and contribute to the continued success of this remarkable state."

THE ROAD AHEAD

Zach Zapinsky: Shaping the Future



In the world of dialysis care, innovation and adaptability are paramount. At Rendevor Dialysis, a driving force behind the company's continued success is Zach Zapinsky, Vice President of Accounting and Finance. But for this CPA, progress extends far beyond financials. It encompasses systems, technology, culture, resource allocation, legalities, and modeling each venture through a lens of integrity and sustainability.

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Zach's journey with Rendevor began nearly six years ago, when CharDonnay Dialysis spun off CDI Health to explore greater opportunities in the dialysis space. As one of the first employees of CDI, Zach was entrusted as an integral member of the core team alongside founder Donna Combs and CEO Jason Combs, both of whom were deeply committed to expanding the family-owned-and-operated business.

Zach played a pivotal role in shaping the strategy to transition from a corrections-based provider to also servicing hospitals and post-acute care facilities. Armed with his expertise in accounting and cost management, Zach was able to identify critical opportunities that guided the company through its formative years.

Building a Foundation for Growth

As the company expanded, so did Zach's managerial role. He built a high-performing accounting team, carefully selecting professionals who shared his commitment to excellence. His leadership style—incisive, fair, and laced with a sense of humor—became a hallmark of the department. Zach didn't just oversee the accounting function; his ability to balance financial precision with strategic oversight helped shape the broader vision for the entire organization, ensuring alignment between financial health and business objectives.

As more sophisticated processes and systems were needed, Zach enlisted the right people for the accounting and finance team. To meet the increasing volume of day-to-day accounting, Keith Bernstein became the first member to join the department. He helped manage the workload and establish protocols by implementing Concur and NetSuite. Ismael Martinez and De'ona Acosta were soon brought on to help meet the growing accounting and procurement needs of 300+ employees and dozens of contracts. To manage the rigor and pricing of contracts, Clifton De Leon and Colson Meyers were hired to handle the complexities of contract negotiations, pricing and repricing of new and existing agreements, and financial analysis. Having more than hit its stride, this department is foundational to every aspect of the business and allows Rendevor to maintain its outstanding professionalism and reputation.

2024: A Year of Transformation

In 2023, Zach's role evolved even further. As the Rendevor merger coalesced, Zach seamlessly ventured into new leadership areas, including legal, operational, and business development. Ironically, the Vice President of Accounting found himself moving away from daily accounting duties to take on an even more expansive leadership role. One of his major accomplishments was leading the legal entity restructuring of CDI Health and CharDonnay Dialysis, culminating in the formation of Rendevor Dialysis. This shift positioned the company for sustained advancement in the dialysis industry.

In addition to restructuring, Zach spearheaded a comprehensive audit of the company's operations, renegotiated contracts, and forged long-term partnerships with key stakeholders. His ability to optimize the organization's contracts laid the foundation for future milestones, all while ensuring Rendevor stayed true to its mission. "I am incredibly excited to be part of a company that not only adapts to change but leads it, especially in addressing the needs of underserved healthcare institutions. It's a privilege to work with a team so deeply dedicated to making a difference where it's needed most."

Perhaps Zach's most notable accomplishment in 2024 was securing the largest Department of Corrections RFPs in the company's history. Under his leadership, Rendevor Dialysis successfully won the DOCR dialysis care contract for prison populations in California and is awaiting final approval for the state of New York.

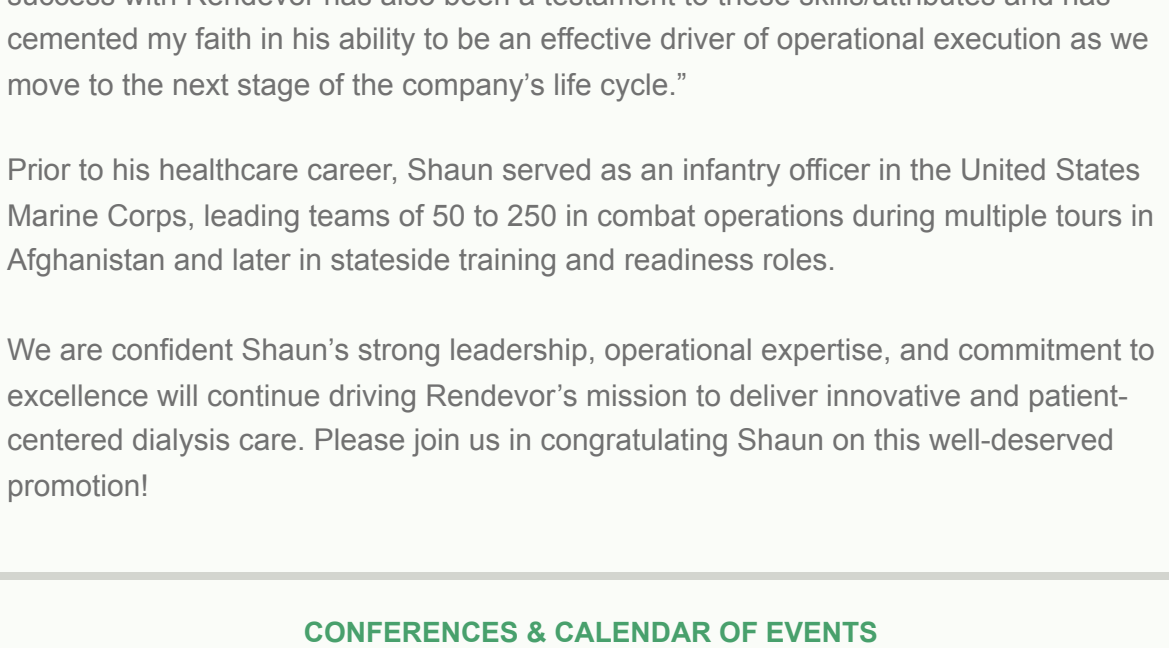
What's Next:

Notable as it was to author and win two major contracts, Zach's crowning personal milestone for 2024 was becoming a father! Yes, he did all that on very little sleep. Zach and wife Lindsay are the beaming parents of Emilia, who will likely have a knack for numbers, cooking, and be an exceptional skier and world traveler if she is anything like her dad.

Zach Zapinsky's influence at Rendevor extends far beyond the Accounting and Finance Department. His ability to navigate complex challenges, lead with integrity, and foster a culture of advancement will play a crucial role in driving the organization toward its full potential.

LEADERSHIP

Rendevor Names its First COO



We are excited to share that Shaun Miller has been promoted to Chief Operating Officer of Rendevor Dialysis, effective January 1, 2025. Since joining us in 2022 as Vice President of Operations-Hospitals, Shaun has been instrumental in enhancing our hospital operations and spearheading business development. Now, he's stepping into a larger role to help shape the future of our company.

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Shaun brings more than eight years of healthcare leadership experience to this newly created role, having previously held the position of COO and Chief Business Officer of a similarly sized, multi-state healthcare company. In addition, he has over a decade of operations leadership across manufacturing and the public sector.

In his new position as COO, Shaun will oversee all operating divisions, including corrections, post-acute care, biomedical services, and clinical quality and compliance, while also continuing to provide day-to-day management of hospitals.

"Shaun has displayed close alignment with our core values and certain 'non-negotiable' qualities that I value in a COO: unwavering integrity, a strong moral compass, a deep drive to succeed, and extreme self-motivation," said Jason Combs, Rendevor CEO. "His success with Rendevor has also been a testament to these skills/attributes and has cemented my faith in his ability to be an effective driver of operational execution as we move to the next stage of the company's life cycle."

Prior to his healthcare career, Shaun served as an infantry officer in the United States Marine Corps, leading teams of 50 to 250 in combat operations during multiple tours in Afghanistan and later in stateside training and readiness roles.

We are confident Shaun's strong leadership, operational expertise, and commitment to excellence will continue driving Rendevor's mission to deliver innovative and patient-centered dialysis care. Please join us in congratulating Shaun on this well-deserved promotion!

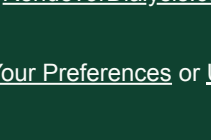
CONFERENCES & CALENDAR OF EVENTS

World Kidney Day
March 13

NANT - National Association of Nephrology Technicians
April 1 - 4, Las Vegas

NCCHC - National Commission of Correctional Healthcare - Spring
April 5 - 8, Louisville, KY

MORE TO EXPLORE



Hospitals

Post-Acute

Corrections