July 2024

Welcome to the inaugural issue of our newsletter, The Rendevor Review! Our Vision is to be the premier choice for any on-site dialysis partnership. That means anticipating trends and sharing our thought leadership, resources, and innovation with those who may benefit. It means spotlighting employees, our distinct culture, and announcing events where our paths may cross. In each edition we'll proudly feature program updates, valued partnerships, and insights from industry experts.

legacy will be rooted in the impact we have on others. Our business needs can only be served by serving the needs of our partners, patients, and colleagues first. When they thrive, we thrive. The Rendevor Review will keep our family of 70+ hospitals, correctional facilities and skilled nursing facilities, across 27 states, connected. We encourage you to share The Rendevor Review with colleagues. And if

2024 is an auspicious year to launch The Rendevor Review as it marks another milestone; the company's 30th anniversary! Looking ahead, our

you miss an issue, you can find them, and additional collateral, videos, case studies and more on our website. Go to the Rendevor Resources page.

## A history, a mission, a collaboration. By Ben Williams, VP of Business Development

Healthy Equity

Health Equity for End Stage Renal

Disease (ESRD) patients was born

from extreme challenges at the edge of technology, on the crossroads of social, economic and clinical decision trees. In 1961 a committee was formed to determine which patients should be chosen to receive new life sustaining treatments based on a list of weighted factors. [1] In 1972, the President changed the Social Security Act to

dialysis care outside of a hospital to our patients who are recovering from illness and debility and who are not yet ready to go home or tolerate the rigors of repetitive transportation to outpatient facilities. This is a valuable service that will be welcomed by our patients and their families."

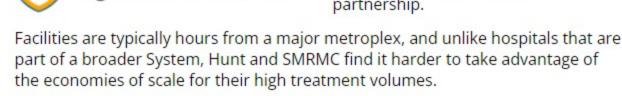
"It is truly gratifying to enable quality

give medical coverage to all patients diagnosed with kidney failure. In 2019, the President signed a new executive order proclaiming the "state of care for patients" with Chronic Kidney Disease (CKD) and ESRD is unacceptable" and provided an outline for policy updates. CKD has always been at the forefront of Health Equity with continuously evolving efforts to ensure that all citizens have access to treatment and a path to achieve their potential for health and well-being in spite of their disease state and regardless of their socioeconomic status. Dialysis nurse and Rendevor founder, Donna Combs-Williamson, programmed health equity into the very DNA of our organization. As a result, Rendevor Dialysis has been caring for patients in the most complicated and challenging environments since the 90's. Read more.

## This spring marked the Hunt implementation of our

**Rendevor Welcomes Two New Hospital Partners** 





with Southwest Mississippi Regional Medical Center (SMRMC) set to launch in September. Independent, rural hospitals are ideally suited for a Rendevor partnership.

Collaborative Care program for Hunt Regional Healthcare in Texas,

Rendevor's Collaborative Care provides a hybrid-staffing model that removes the expensive, unrecovered cost of any outsourced dialysis program - 24/7 on-call labor coverage priced ata premium. Leveraging the hospitals' patient care expertise in tandem with Rendevor's equipment, biomedical, compliance

oversight, and dialysis know-how, we build a scalable solution that helps our rural

partners retain their independence, contain costs, and improve patient

outcomes. We strive to create custom solutions for each partner. Replacing the established infrastructure at Hunt, or helping to design new infrastructure like we were able to for the dialysis den at SMRMC, are ways we're outfitting hospitals with the best equipment and support for their unique needs.

Three decades ago, a dialysis nurse

redefined an industry. Recognizing

dialysis services in the United States. Building on this legacy, CDI Health

the need for on-site correctional dialysis, CharDonnay Dialysis

emerged as a market leader, pioneering innovation within a

Find more hospital solutions

## family-owned and operated Dialysis! framework, eventually becoming the largest provider of correctional

A Rebrand Rooted in 30 Years of Pioneering Care

was created to expand our services to the commercial market in hospitals and skilled nursing facilities, setting a course to become the sole B2B dialysis provider to offer scalable solutions across all treatment settings. restructure and, in April 2024, we proudly unveiled our new identity: Rendevor Dialysis. an alternative to traditional dialysis providers was desperately needed in these buildings. We set out to create a company laser-focused on delivering scalable solutions that could be tailored to the specific needs of our partners, enabling access to buildings and patients that historically slipped through the cracks while also enhancing program viability and sustainability to facilities that have been historically under-serviced."

In 2023, CEO Jason Combs propelled this vision forward. His goal: to unify under one company and one culture, capable of providing access to dialysis through scalable solutions to any underserviced healthcare institution. This drove a comprehensive "After meeting with countless stakeholders in hospitals, post-acute care facilities, and other challenging clinical settings with an on-site dialysis need, it became clear that

Introducing

Rendevor

Our Mission Persists: To bring thriving on-site dialysis partnerships to any underserviced healthcare institution in need. This new brand rededicates us to create meaningful, sustainable solutions for under-serviced patients and the institutions that serve them. Watch video

Calendar of Events Meet one of our experts at an upcoming event this summer! Learn more about

change for under-serviced healthcare facilities.

North Carolina

Hospital Association

Summer Meeting

July 17 - 18

our scalable dialysis solutions, and be a part of the conversation that's driving

Booth #50 July 14 - 19

Southern State

Correctional

**Association Meeting** 

American

Correctional

Association

Booth #1125

August 14 - 18









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