

July 2024

Welcome to the inaugural issue of our newsletter, **The Rendevor Review!** Our Vision is to be the premier choice for any on-site dialysis partnership. That means anticipating trends and sharing our thought leadership, resources, and innovation with those who may benefit. It means spotlighting employees, our distinct culture, and announcing events where our paths may cross. In each edition we'll proudly feature program updates, valued partnerships, and insights from industry experts.

2024 is an auspicious year to launch **The Rendevor Review** as it marks another milestone; the company's 30th anniversary! Looking ahead, our legacy will be rooted in the impact we have on others. Our business needs can only be served by serving the needs of our partners, patients, and colleagues first. When they thrive, we thrive. **The Rendevor Review** will keep our family of 70+ hospitals, correctional facilities and skilled nursing facilities, across 27 states, connected.

We encourage you to share **The Rendevor Review** with colleagues. And if you miss an issue, you can find them, and additional collateral, videos, case studies and more on our website. Go to the [Rendevor Resources page](#).

Healthy Equity

A history, a mission, a collaboration.

By Ben Williams, VP of Business Development

Health Equity for End Stage Renal Disease (ESRD) patients was born from extreme challenges at the edge of technology, on the crossroads of social, economic and clinical decision trees. In 1961 a committee was formed to determine which patients should be chosen to receive new life sustaining treatments based on a list

of weighted factors. [1] In 1972, the President changed the Social Security Act to give medical coverage to all patients diagnosed with kidney failure. In 2019, the President signed a new executive order proclaiming the "state of care for patients with Chronic Kidney Disease (CKD) and ESRD is unacceptable" and provided an outline for policy updates. CKD has always been at the forefront of Health Equity with continuously evolving efforts to ensure that all citizens have access to treatment and a path to achieve their potential for health and well-being in spite of their disease state and regardless of their socioeconomic status. Dialysis nurse and Rendevor founder, Donna Combs-Williamson, programmed health equity into the very DNA of our organization. As a result, Rendevor Dialysis has been caring for patients in the most complicated and challenging environments since the 90's.

[Read more.](#)

"It is truly gratifying to enable quality dialysis care outside of a hospital to our patients who are recovering from illness and debility and who are not yet ready to go home or tolerate the rigors of repetitive transportation to outpatient facilities. This is a valuable service that will be welcomed by our patients and their families."

~ Dr. Andrew Alpar, Medical Director - Texas Post Acute Services.

Rendevor Welcomes Two New Hospital Partners



This spring marked the implementation of our Collaborative Care program for Hunt Regional Healthcare in Texas, with Southwest Mississippi Regional Medical Center (SMRMC) set to launch in September. Independent, rural hospitals are ideally suited for a Rendevor partnership.

Facilities are typically hours from a major metroplex, and unlike hospitals that are part of a broader System, Hunt and SMRMC find it harder to take advantage of the economies of scale for their high treatment volumes.

Rendevor's Collaborative Care provides a hybrid-staffing model that removes the expensive, unrecovered cost of any outsourced dialysis program - 24/7 on-call labor coverage priced at a premium. Leveraging the hospitals' patient care expertise in tandem with Rendevor's equipment, biomedical, compliance oversight, and dialysis know-how, we build a scalable solution that helps our rural partners retain their independence, contain costs, and improve patient outcomes.

We strive to create custom solutions for each partner. Replacing the established infrastructure at Hunt, or helping to design new infrastructure like we were able to for the dialysis den at SMRMC, are ways we're outfitting hospitals with the best equipment and support for their unique needs.

[Find more hospital solutions](#)

A Rebrand Rooted in 30 Years of Pioneering Care

Three decades ago, a dialysis nurse redefined an industry. Recognizing the need for on-site correctional dialysis, CharDonnay Dialysis emerged as a market leader, pioneering innovation within a family-owned and operated framework, eventually becoming the largest provider of correctional dialysis services in the United States. Building on this legacy, CDI Health was created to expand our services to the commercial market in hospitals and skilled nursing facilities, setting a course to become the sole B2B dialysis provider to offer scalable solutions across all treatment settings.

In 2023, CEO Jason Combs propelled this vision forward. His goal: to unify under one company and one culture, capable of providing access to dialysis through scalable solutions to any underserved healthcare institution. This drove a comprehensive restructure and, in April 2024, we proudly unveiled our new identity: Rendevor Dialysis.

"After meeting with countless stakeholders in hospitals, post-acute care facilities, and other challenging clinical settings with an on-site dialysis need, it became clear that an alternative to traditional dialysis providers was desperately needed in these buildings. We set out to create a company laser-focused on delivering scalable solutions that could be tailored to the specific needs of our partners, enabling access to buildings and patients that historically slipped through the cracks while also enhancing program viability and sustainability to facilities that have been historically under-served."

Our Mission Persists: To bring thriving on-site dialysis partnerships to any under-served healthcare institution in need. This new brand rededicates us to create meaningful, sustainable solutions for under-served patients and the institutions that serve them.

[Watch video](#)

Introducing Rendevor Dialysis!



Calendar of Events

Meet one of our experts at an upcoming event this summer! Learn more about our scalable dialysis solutions, and be a part of the conversation that's driving change for under-served healthcare facilities.

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Southern State Correctional Association Meeting

Booth #50

July 14 - 19

North Carolina Hospital Association Summer Meeting

July 17 - 18

American Correctional Association

Booth #1125

August 14 - 18



[Hospitals](#)



[Post-Acute](#)



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